



ArmorGroup / Phoenix

Phoenix C.P Ltd, Longworth Hall, Lugwardine, Hereford, HR1 4DF

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Email: phoenixcp@armorgroup.com

Website: www.phoenixcp.com

Dear Sir / Madam,

Thank you for showing an interest in ArmorGroup/Phoenix training, details of our UK training courses are enclosed.

ArmorGroup International PLC is a global risk management services business with over 9000 employees and office locations in 30 countries with operations in over 50 countries. ArmorGroup is listed on the London Stock Exchange and has an annual turnover of £130m.

For more than 25 years ArmorGroup has been recognised as a leading risk mitigation company focused on the provision of security, consultancy, Project management and training to governments, multinational corporations, and international peace and security agencies operating in high risk environments.

The corporate objective of ArmorGroup is the provision of an integrated, sustained and flexible range of security services of the very highest quality, to clients on a worldwide basis using its extensive experience and expertise.

ArmorGroup is headquartered in London, with operations across Europe, North and South America, Russia and the Commonwealth of Independent States, Africa, Middle East, Central Asia and Asia Pacific.

In the past two years ArmorGroup has supported clients in over 200 countries. ArmorGroup is an associate member of the British Security Industry Association (BSIA), American Society for Industrial Security (ASIS) & International Security Management Association (ISMA).

The company is a leading exponent of industry regulation, has provided impetus and advice on industry standards and options for regulation to the Foreign & Commonwealth Office and Security Industry Authority. It has been instrumental in the recent formation of the British Association of Private Security Companies (BAPSC).

ArmorGroup is committed to the regulation of security companies and to the elimination of unscrupulous elements within the industry, in line with Government policy and public demand.

Phoenix Close Protection Limited was formed in August 2000 by Jim Devenney triggered by the realisation that Close Protection training in the commercial sector was inappropriate to the realities of the operational environment. In his opinion there was no depth, quality or consistency to the training available. In most cases instructional staff had no formal training or practical experience of Close Protection, other examples included individuals that had completed a 5 day training course, and then established their own CP Training school/company. Jim, discharged from the military in 1993 after serving 16 years with 22 SAS, worked as a Close Protection Officer on the commercial sector for many years prior to establishing Phoenix.

In September 2003 the company was joined by Michael Clifford OBE who joined Phoenix directly from the military after serving a total of 24 years, 20 of those with 22 Special Air Service Regiment. The company is predominantly staffed by ex-SAS & Special Reconnaissance personnel, all who have the background and qualifications to teach Close Protection and Surveillance. With bespoke training establishments and instructors at a teaching ratio of 1 to 4 it provides the company with the correct expertise and continuity.

In 2005 ArmorGroup International PLC acquired Phoenix CP, an approved City and Guilds Centre and holds a preferred supplier status with the UK Ministry of Defence for Armed Forces Resettlement Training. Phoenix trained personnel are highly sought after and are deployed on a wide variety of close protection assignments throughout the world.

Yours faithfully,

M Clifford OBE
Managing Director





ArmorGroup / Phoenix

Staff Credentials

Phoenix is owned by Armor Group International PLC, run by former Officers and Warrant Officers of the Special Air Service Regiment (22-SAS).

The company has trained men and women for the commercial sector since 2000 and has established an excellent reputation, holding preferred supplier status with the Ministry of Defence for Armed Forces' resettlement training. Phoenix-trained personnel are highly sought after and are deployed on a wide variety of close protection assignments throughout the world.

Phoenix works closely with military resettlement organisations and is registered with the Department of Education & Skills. We can therefore accept students taking advantage of Career Development Loans or other government led initiatives.

All instructors employed by Phoenix are carefully selected for their appropriate backgrounds, expertise and overall suitability, of which a cross-section are listed.

MC: Served 19 years in 22 SAS. Held all key appointments and was one of the youngest RSM's of the Regiment. Deployed/Commanded at all levels on some of the most complex and challenging tasks undertaken by Special Forces. For many years he was at the forefront of selecting and training of Officers and soldiers within the SAS. Awarded the OBE and commissioned to Captain.

AP: Search and improvised Explosive Device (IED) expert, who has vast military and commercial experience. Since 1997 has been a specialist trainer and consultant in protective and anti-terrorist security. Council Member of the Institute of Munitions Clearance Engineers and a Member of the Institute of Conflict Management.

TB: 7th Dan Black Belt and former Karate World Champion. Has been teaching martial arts in Hereford since 1976. Runs his own Martial Arts Centre and delivers specialist unarmed combat/defensive training to military and commercial organisations.

CD: A highly experienced immediate care practitioner, ex-chief instructor 22 SAS medical cell who specialised in training UK Special Forces and Government agencies in pre-hospital care

JD: Served 24 years with the British Special Forces, principally as a covert intelligence and surveillance operator and instructor. Also spent 4 years as an instructor in the VIP Protection Cell of the Counter Revolutionary Warfare Wing, 22 SAS. JD has the distinction of being one of a few women since the Second World War to be decorated for gallantry.

CL: During 16 years service with 22 SAS, leaving with the rank of warrant officer. CL developed various skills in hostile environments and operational theatres. Since leaving the armed forces has worked extensively with a classified government agency and more recently in support of media organisations in Iraq. CL has a wealth of knowledge and experience in the commercial security sector.



CLOSE PROTECTION CAREER TRANSITION / RESETTLEMENT COURSE

Phoenix C.P has devised a comprehensive four-week training package to realistically prepare men and women for a career in the Close Protection industry. This course is designed to meet client protective requirements within the commercial security market and give you the confidence to seek employment secure in the knowledge that you can do the job. Benefits include:

- ◆ Former 22 SAS, and other specialist support instructors with extensive military, police and commercial experience.
- ◆ Training designed to match operational requirements.
- ◆ Emphasis on practical skills and realistic scenarios.
- ◆ City & Guilds Level 3 certification in Close Protection (SIA Accredited).
- ◆ Post-training support and employment interviews on successful completion of the course.

COURSE FEES

With effect 01 April 06

£2980.14+VAT
(£3501.66)

Inclusive of
Accommodation
Breakfast
Evening Meal
Exam Fees
Certificates

COURSE DATES

08 Jan – 02 Feb 07
12 Feb – 09 Mar 07
19 Mar – 13 Apr 07
23 Apr – 18 May 07
28 May – 22 Jun 07
02 Jul – 27 Jul 07
06 Aug – 31 Aug 07
10 Sep – 05 Oct 07
15 Oct – 09 Nov 07
19 Nov – 14 Dec 07

PLEASE NOTE

Students should expect to incur expenses for use of personal mobile phones and vehicles during the course.

Conducted at Hereford, student competence is developed from entry-level basics to a high standard in CP procedures, unarmed defence, CP driving skills, first aid and trauma management. These are competencies considered essential in the profession. There are certain aspects of moderate physical fitness during the course, therefore you are advised to arrive with a basic level of fitness as **it is mandatory to be able to run 3 miles within 30 minutes.**

Our approach to training is to effectively integrate the practical and theoretical aspects of the syllabus into an effective package that meets the realistic demands of the commercial security industry. This involves preparing you to confidently undertake, either as an individual or as part of a team, the following:

- ◆ Collate and analyse information relating to the threat and assess client vulnerability.
- ◆ Determine the resources and procedures necessary to minimise the risks to the client.
- ◆ Coordinate all the elements involved in the protection plan.
- ◆ Establish and unobtrusively maintain a secure environment, which the client can operate in.
- ◆ Promote client confidence by demonstrable efficiency and a flexible response to developing situations.

THE SYLLABUS

CP DRILLS, PROCEDURES & KNOWLEDGE considered essential for a professional Close Protection Officer are developed over the four weeks of the course. The syllabus is delivered through a combination of lectures, practical periods and scenario based mini exercises designed to develop the overall concept. Training culminates in an intensive final exercise.

DRIVING aspects of the course concentrate on the actual requirements of a Close Protection Driver in the domestic and commercial security sectors, with an emphasis on practical driving skills and two car drills that are consistent with the requirements of CP driving in the majority of procedures currently in use. **A full driving licence is prerequisite for this part of the course.**

UNARMED DEFENCE techniques are based on operational experience and are designed for practical application when physical intervention is considered the most appropriate course of action. Our instructor is a 6th Dan martial arts exponent who has spent many years preparing individuals and teams for the most demanding CP assignments. This aspect of training is physically challenging and will give you a thorough grounding of what is expected of a Close Protection Officer.

SURVEILLANCE AWARENESS training is considered essential, as some form of surveillance of the target precedes most pre-meditated attacks. Preventative and proactive measures are taught and related to real life incidents.

MEDICAL SKILLS training conducted during the course has been designed specifically for the Close Protection Officer. Realistic and demanding medical training includes scene assessment, airway management, arrest of bleeding, cardiac emergencies, defibrillation and other aspects of First Responder care. The medical phase is assessed through a mixture of challenging practical and theoretical assignments. All successful students will be awarded a HSE First Aid at work certificate, Oxygen & Defibrillation Therapy.

ACCOMMODATION and catering provided are of a high standard. Depending on the progress of the course, students may have the opportunity to return home at weekends on study leave.

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TACTICAL FIREARMS COURSE

COURSE FEES

With effect 01 April 06

£1045.00+VAT

(£1227.88)

Inclusive of
5 days B&B
Weapon Hire
Ammunition
Flights & Airport Tax
Federal Licence
Range Hire

COURSE DATES

04 Feb – 09 Feb 07
11 Mar – 16 Mar 07
15 Apr – 20 Apr 07
20 May – 25 May 07
24 Jun – 29 Jun 07
29 Jul – 03 Aug 07
02 Sep – 07 Sep 07
07 Oct – 12 Oct 07
11 Nov – 16 Nov 07
16 Dec – 21 Dec 07

The Phoenix Tactical Firearms Course is designed for men and women who are likely to deploy on overseas assignments, where the carriage of firearms may be necessary.

An armed Close Protection Officer assigned to one of the many duties involved with VIP protection may have to respond with controlled lethal force, as a last resort. This calls for decisive and clear thinking combined with speed and accuracy, while under extreme pressure.

We believe that the ability to meet these demands is a function of training that involves intensive practical instruction using live ammunition in a variety of testing scenarios. This level of training should only be attempted by an experienced instructor, who has the right background and proven ability.

Phoenix training is based on practical techniques developed through years of experience and practise. Detailed explanation, skilful demonstration and expert coaching, conducted in a relaxed safety conscious environment, combine to develop the skills and competencies of the individual to a high standard.

Due to the UK handgun ban and the reality that the necessary skill level cannot be taught through synthetic means, we currently conduct our firearms courses outside mainland UK. Tuition is provided by our extremely experienced firearms instructors who have a wealth of operational and SAS instructional experience.

Our instructor's extensive experience includes the development of handgun skills required for the most demanding operational assignments undertaken by UK Special Forces. They have also taught UK Police Tactical Firearms Units and various Police and Special Forces units.

Due to the growing demand for armed CPO's this course has become very popular with those planning to work in hostile regions.

This is a qualifying course that is demanding but enjoyable. Successful students will receive a Handgun Proficiency Certificate. Previous firearms experience is not required. Further details can be obtained by contacting Phoenix.



SURVEILLANCE COURSE

COURSE FEES

With Effect 01 JAN 06

£1999+VAT

(£2348.82)

Inclusive of
Accommodation
Breakfast
Evening Meal
Exam Fees
Certificates

Phoenix CP has designed a comprehensive and intensive two-week training package to realistically prepare men and women for all aspects of Surveillance. These skills will prepare operatives for not only work in the Surveillance market but will significantly extend their employability in the wider security industry. This is a generic package covering the core aspects of Surveillance, which on completion will give graduates the confidence to seek employment secure in the knowledge that they have the skills required. Benefits include:

- ◆ Former 22 Special Air Service and Special Reconnaissance Regiment instructors with extensive military background and worldwide commercial experience.
- ◆ Training designed to maximise employment potential.
- ◆ Emphasis on practical skills and realistic training.
- ◆ Post-training support and employment referrals.

Conducted at one of the ArmorGroup/Phoenix international training establishments 'Longworth Hall Hereford', students' competence is developed from entry level requirements to a proficient standard in all aspects of Surveillance. This course will prepare students to take part either as an individual or more realistically as part of a team in Surveillance serials both during the day and night against subjects in numerous scenarios and environments. The syllabus includes:

- ✓ Preparation and planning of Surveillance operations.
- ✓ Safe driving principles.
- ✓ Navigation, both foot and mobile.
- ✓ Foot and Mobile Surveillance.
- ✓ Covert imagery capture.
- ✓ Anti-Surveillance.
- ✓ Counter Surveillance.
- ✓ Static Surveillance.
- ✓ Technical Surveillance awareness.

THE SYLLABUS

MOBILE/FOOT SURVEILLANCE PROCEDURES are progressively developed from theoretical lectures and practical exercises through to relevant scenarios culminating in an intensive and realistic final exercise. The expertise imparted during this the mainstay of the course is drawn from the instructors experiences of conducting Surveillance worldwide and on numerous types of tasking.

COVERT IMAGERY techniques for the capture of imagery whilst on surveillance serials and from static observation posts are taught and practised on the course.

ANTI AND COUNTER SURVEILLANCE MEASURES an understanding of both is essential to the success of any Surveillance operation.

STATIC SURVEILLANCE, short notice, short term, rural and urban observation posts are covered in depth.

TECHNICAL SURVEILLANCE AWARENESS the necessity to be aware of the range and application of technical surveillance is fundamental.

DRIVING/NAVIGATION are essential skills required to carry out surveillance and will constantly be developed over the 2 weeks. Training includes initial lectures followed by practical periods. **A full driving licence is a pre-requisite for this course.**

In addition the following subjects are also covered as part of the syllabus in order to enhance the operatives overall capability; Target Reconnaissance, Subject Assessment, Communications, Understanding the Rule of Law/ Legal requirements, Use of Public Transport & Orientation of Public Places.

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COMMUNICATIONS COURSE

Phoenix C.P. has designed a comprehensive four week training package to prepare communicators for a career in the Commercial Communications industry. This course is designed to meet the requirements that give you the knowledge to operate, install and carry out basic maintenance on commercial radio systems. Benefits include:

- Former 264 (SAS) Signal Squadron and other specialist instructors with extensive military, UN and commercial experience.
- Training designed to maximise employment potential.
- Emphasis on practical skills.
- Future qualifications linked to national standards
- Post training support and employment referrals.

COURSE FEES

With effect 01 April 06

£2650.01+VAT
(£3113.75)

Inclusive of
Accommodation
Breakfast
Evening Meal
Exam Fees
Certificates

Conducted at Hereford, student competence is developed to a high standard and looks to transfer existing communication skills into the commercial arena. Concentrating on the most widely used communications equipment across portable satellites, Very / Ultra High Frequency and High Frequency.

Our approach to training is to complement the essential theory with extensive practical sessions based on real life scenarios from the commercial communications industry. This basically involves preparing you to confidently undertake the following:

- Basic communication theory principals.
- In depth operation of commercial radio equipment.
- Installation of communications equipment.
- Basic communications planning.

THE SYLLABUS

PORTABLE SATELLITE EQUIPMENT providing worldwide coverage of voice and data communications. Covering; INMARSAT, Regional BGAN, Iridium and Thuraya.

HIGH FREQUENCY EQUIPMENT providing long range voice and data communications. Covering; Codan, Barrett and QMAC.

VERY / ULTRA HIGH FREQUENCY EQUIPMENT providing short range voice communications in an overt, discrete or covert role in static, mobile and personal configurations. Covering; Motorola, ICOM and Kenwood.

TRAINING culminates in an intensive final exercise which is combined with the main CP course to provide realistic scenarios.

ACCOMMODATION and catering provided are of a high standard. Those wishing to have single accommodation should contact Phoenix for details of surcharges applicable. Depending on progress of the course, students have the opportunity to return home at weekends.

IT setting up LAN/WANS. Conducting basic network administration i.e. adding and removing clients - network security.



REMOTE AREA MEDICAL COURSE

COURSE FEES

£750.00+VAT

(£881.25)

Non-Residential

Phoenix CP has designed a comprehensive medical course for people who find themselves in harms way whilst working in challenging environments. The aim of the course is to give successful candidates the knowledge and skills to reduce the risk of health threats faced in challenging or hostile environments.

The course would suit individuals who wish to, or even, need to improve their competencies in remote area healthcare. Benefits include:

- Former UKSF medical support personnel with extensive experience including military, nursing, pre-hospital care, security industry and the oil and gas industry.
- Emphasis on practical skills
- Realistic training
- Post training support and employment referrals

The course would assist successful candidates in providing remote area health care to small teams operating in remote or hostile overseas locations.

THE SYLLABUS

Management of the Pre- hospital Trauma Casualty

This section covers casualty assessment in the form of *Primary Assessment Survey*, which includes: recognition of life threatening injuries and the initial management of life threatening injuries. It also involves the *Secondary Assessment Survey*. Consideration will also be given to special environments such as: remote and hostile arenas.

Management of Basic Primary Health Care Issues

This section covers the initial management of common complaints. It also covers techniques to assist in obtaining a simple 'medical history' and the recording of simple factual records and the need for appropriate management in the pre-hospital care arena.

Conduct Base Level Health Threat Analysis to Plan & Prepare a Basic Medical Plan for Small Team Level

This unit describes the cause of disease, highlights the basic methods of preventing disease and the basic measures that can be taken to control the spread of disease in order to reduce illness and injury in challenging environments and the importance of pre deployment medical risk assessments and different sources of medical intelligence available and their application.

Undertake Basic Measures to Initiate the Management of the Entrapped Casualty

This unit describes the mechanisms of injury that may cause entrapment it also introduces the candidate to the basic specialist extrication equipment and immobilisation/extrication techniques.



CLOSE PROTECTION CAREER INFORMATION SEMINARS

(11am to 2pm Saturday – Hereford)

Specifically aimed at men and women considering a new career in the security industry, the event is designed to give a factual insight into the profession and the specialist security industry in general.

CAREER INFORMATION SEMINAR

Commences
1100 hrs
Approximate End
1400 hrs

Attendance
FREE

Light Refreshments
Also Provided

DATES

02 Dec 06

27 Jan 07
07 Apr 07
16 Jun 07
25 Aug 07
08 Dec 07

- ✓ Discover if the profession is right for you.
- ✓ Discover if you are right for the profession.
- ✓ Gain insider information.
- ✓ Learn how the industry ('The Circuit') operates.
- ✓ Review the training options and qualifications.
- ✓ Learn about employment opportunities.
- ✓ Learn how to develop your career.

The aim of the seminar is to inform potential candidates of the realities involved by choosing a career in security. After this event delegates will be able to make an informed choice.

ArmorGroup employees, who have extensive experience of the commercial market, both in the UK and overseas will be presenting this event. The programme includes a Power Point and video based presentation.

Questions are encouraged throughout the day and there is ample opportunity afterwards for individual consultation and initial evaluation of your suitability for the profession. There are no obligations attached to this seminar.

Phoenix C.P Ltd reserves the right to reject applications and to reschedule seminars that cannot be held due to unforeseen circumstances.

Due to requirements by potential employers, it is highly recommended that you attend a seminar if you meet any of the criteria below:

- Are under 25
- Have less than 3 operational tours
- Have no military experience

This is so that our staff can advise you as to your potential post course.

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SEMINAR BOOKING SLIP

Mr / Mrs / Miss: Forename: Surname:

Address:

Post Code: Occupation:

Telephone Number: Email:

I would like to attend the seminar on

Date:

Signature:



COURSE APPLICATION FORM

Please use **BLOCK CAPITALS** and delete * as necessary.

ArmorGroup/Phoenix courses are awarded on a "first come, first served" basis, early booking is therefore strongly recommended. Please also enclose your current CV if you have one.

Service leavers intending to use resettlement grants and allowances should obtain and forward the required documentation to us at the earliest opportunity. Two forms are currently necessary, an Agreement by Civilian Firm or Organisation to Provide Resettlement Training Form and a Certificate of Attendance Form. An MOD cost breakdown, as required by the unit Pay Office, will be sent to all service applicants.

COURSE BOOKING				
TITLE * MR / MRS / MISS	FORENAMES		SURNAME	
ADDRESS			DAYTIME TELEPHONE NUMBER	
			EVENING TELEPHONE NUMBER	
			MOBILE TELEPHONE NUMBER	
EMAIL ADDRESS		OCCUPATION		
DATE OF BIRTH	AGE	RESETTLEMENT? (MOD PERSONNEL ONLY)	RUN OUT DATE (MOD PERSONNEL ONLY)	
MILITARY EXPERIENCE/ UNIT / YEARS SERVED / OPERATIONAL TOURS				
COURSE REQUESTED		DATES REQUESTED		
<p>I acknowledge and accept Phoenix CP Ltd's Terms of Business, as given below. Please reserve me a place on the course indicated.</p> <p>I have enclosed a deposit / payment of £ *I have also enclosed / I shall forward at a later date a passport sized photograph for security and database use.</p> <p>Date: Signature:</p>				
<p align="center"><u>TERMS OF BUSINESS</u></p> <ol style="list-style-type: none"> Deposits are non-refundable. Cheques should be made payable to Phoenix C.P Ltd. Phoenix reserves the right to refuse a student. If a student leaves a course for reasons beyond their control, a future course place will be offered. Phoenix accepts no liability for loss or accidents/injury due to a student's negligence. Phoenix reserves the right to reschedule individual applications on oversubscribed courses in such an event, a full refund/alternative dates will be offered. 				
CLOSE PROTECTION	TACTICAL FIREARMS	SURVEILLANCE	COMMUNICATIONS	REMOTE AREA MEDICAL
08 Jan – 02 Feb 07 12 Feb – 09 Mar 07 19 Mar – 13 Apr 07 23 Apr – 18 May 07 28 May – 22 Jun 07 02 Jul – 27 Jul 07 06 Aug – 31 Aug 07 10 Sep – 05 Oct 07 15 Oct – 09 Nov 07 19 Nov – 14 Dec 07	04 Feb – 09 Feb 07 11 Mar – 16 Mar 07 15 Apr – 20 Apr 07 20 May – 25 May 07 24 Jun – 29 Jun 07 29 Jul – 03 Aug 07 02 Sep – 07 Sep 07 07 Oct – 12 Oct 07 11 Nov – 16 Nov 07 16 Dec – 21 Dec 07	TBC Please contact us.	TBC Please contact us.	TBC Please contact us.

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