

Foreign &
Commonwealth
Office

Mandatory Input* Auto-calculation*

Please ensure that any automatic calculations are inline with the desired bid value

Project Budget Key Information		
Supplier	M&C Saatchi World Services	
Project name	CSSF Lebanon: Fistering Social Stability through Strategic Communications	
ITT number	ITT 2959	
Project start date	1 May 2019	
Project end date	31 March 2021	
Prepared by	lan Burns	

Project Outputs				
Output	Output Description	Staff Cost	Operational Cost	Total Cost
otal Contract Value		1,347,925	751,880	2,099,805
All	-	0	0	0
1	Project Delivery	1,347,925	95,720	1,443,645
2	Training	0	72,000	72,000
3	Events	0	86,160	86,160
4	Media	0	189,000	189,000
5	Equipment	0	0	0
6	IT	0	6,000	6,000
7	Research	0	290,500	290,500
8	Travel	0	12,500	12,500
9	0	0	0	0
10	0	0	0	0
11	0	0	0	0
12	0	0	0	0
13	0	0	0	0
14	0	0	0	0
15	0		0	0
		0		
16	0	0	0	0
17	0	0	0	0
18	0	0	0	0
19	0	0	0	0
20	0	0	0	0
21	0	0	0	0
22	0	0	0	0
23	0	0	0	0
24	0	0	0	0
25	0	0	0	0
26	0	0	0	0
27	0	0	0	0
28	0	0	0	0
29	0	0	0	0
30	0	0	0	0
31	0	0	0	0
32	0	0	0	0
33	0	0	0	0
34	0	0	0	0
35	0	0	0	0
36	0	0	0	0
37	0	0	0	0
38	0	0	0	0
39	0	0	0	0
40	0	0	0	0
			0	0
41	0	0		
42	0	0	0	0
43	0	0	0	0
44	0	0	0	0
45	0	0	0	0
46	0	0	0	0
47	0	0	0	0
48	0	0	0	0
49	0	0	0	0
50	0	0	0	0

Phase T
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Financial Totals					
Year	Staff Cost	Operational Cost	Total Cost		
Year 1	648,475	435,420	1,083,895		
Year 2	699,450	316,460	1,015,910		
Year 3	0	0	0		
Year 4	0	0	0		
Total Contract Value	1,347,925	751,880	2,099,805		

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Consortia Partner / S	Subcontractor Bu	dget Split	
Consortia Partner / Subcontractor Split	Organisation Name	Tier (if applicable) - Tier 1 or Tier 2 Only	Total cost
Total Contract Value			605,825
Lead Supplier	M&C Saatchi World Services	-	0
Consortia Partner / Subcontractor One	ORB		460,475
Consortia Partner / Subcontractor Two	Sawa		115,450
Consortia Partner / Subcontractor Three	Azahir		29,900
Consortia Partner / Subcontractor Four			0
Consortia Partner / Subcontractor Five			0
Consortia Partner / Subcontractor Six			0
Consortia Partner / Subcontractor Seven			0
Consortia Partner / Subcontractor Eight			0
Consortia Partner / Subcontractor Nine			0
Consortia Partner / Subcontractor Ten			0
Consortia Partner / Subcontractor Eleven			0
Consortia Partner / Subcontractor Twelve			0
Consortia Partner / Subcontractor Thirteen			0
Consortia Partner / Subcontractor Fourteen			0
Consortia Partner / Subcontractor Fifteen			0
Consortia Partner / Subcontractor Sixteen			0
Consortia Partner / Subcontractor Seventeen			0
Consortia Partner / Subcontractor Eighteen			0
Consortia Partner / Subcontractor Nineteen			0
Consortia Partner / Subcontractor Twenty			0

All costs stated in GBP

Phase Totals				
Phase	Staff Cost	Operational Cost	Total Cost	
Inception	129,925	33,760	163,685	
Implementation	1,089,650	594,924	1,684,574	
Exit	128,350	123,196	251,546	
Total Contract Value	1,347,925	751,880	2,099,805	

Daily Rate Fee		
Total Staff Costs (Fees)	Total Project Days	Average Daily Rate Fee
1,347,925	1,847	730

ommercial Evaluation				
Evaluaton	Weighting	Criteria / Calculation		
tal	0			

Price Schedule Instructions

Tab	Field	Instructions	Examples
		Projects delivered overseas outside of the EEC are not subject to VAT as the service is provided outside the scope of UK and EC VAT.	, , , , , , , , , , , , , , , , , , ,
		Supply to the FCO is B2B (Business to Business), this is accepted by HMR&C (FCO is VAT registered).	
		Public Notice 741A "Place of Supply of Services" applies (Link to 741A - https://www.gov.uk/guidance/vat-place-of-supply-of-services-notice-741a)	
General	General	- Para 2.1 establishes an outside the Scope of UK and EC VAT for a supply of services that is made outside the EC	N/A
		- Para 3.6.1 Recipient with more than one establishment – An embassy is such an establishment.	
		On this basis of the above, generally supply is outside the scope of UK and EC VAT as services are enjoyed outside UK/EC.	
		The above is unchanged by who administers the invoices and navments etc	
General	General	All costs within the budget must be in GBP. Beneficiaries operating in another currency must convert to GBP and the source and value of any exchange rates used should be referenced in the budget. Intelligible costs (applicable to all budget categories):	N/A
		mengible costs (applicable to all buoget categories):	
		- Lobbying UK government, i.e. activities which aim to influence or attempt to influence Parliament, UK government or political activity, or UK legislative or regulatory	
		action	
		- Input VAT reclaimable by the Contractor from HMRC - Activities which may lead to civil unrest;	
		- Activities which discriminate against any group on the basis of age, gender reassignment, disability, race, colour, ethnicity, sex and sexual orientation, pregnancy and	
		maternity, religion or belief	
		- Interest payments or service charge payments for finance leases - Gifts	
		- Statutory fines, criminal fines or penalties	
		- Payments for works or activities that are fully funded by other sources whether in cash or in kind, for example if premises are provided free of charge, the FCO will	21/2
General	General	not contribute to a notional rent - Activities in breach of EU legislation on State Aid	N/A
		- Bad debts to related parties	
		- Payments for unfair dismissal or other compensation	
		- Replacement or refund of any funds lost to fraud, corruption, bribery, theft, terrorist financing or other misuse of funds - The cost of any import, customs duties or any other taxes or similar charges applied by local Governments or by any local public authority	
		- Fundraising (with the exception of any agreed allocated costs not attributable to the project (Non-project attributable costs - NPAC)	
		- Inflation or foreign exchange rate fluctuations	
		- Depreciation (with the exception of any agreed allocated NPAC costs) - Debt repayment	
		- Costs associated with preparing bid prior to a formal agreement being executed	
		- Costs incurred prior to a formal agreement being executed	
General	General	The Authority reserves to the right to invalidate offers if Daily Rates or tenders are deemed to be nominal or abnormally low.	
Staff Costs	Year	Applicable Financial Year (the FCO Financial Year is 1 April - 31 March)	1
Staff Costs	Project Stage	Please enter project stage under which the individual input is allocated (i.e. Inception, Implementation or Exit)	Inception
Staff Costs	Output	Number Output identified in the "Output.Activity" tab	1
Staff Costs	Activity	Number Activity identified in the "Output.Activity" tab in relation to each Output	1
		Band 1 : Project Director, Partners and Senior Consultants with extensive (indicative guide of 8yr+) high-level international experience in their sector, including considerable experience of managing consulting teams. Accountable for overall quality of deliverables. Relevant post-graduate degree or equivalent	
o		Band 2 : Project Manager or Consultants with considerable international experience (Indicative guide of 4yr+) in their sector, including experience of managing a consulting team and/or leading on work streams	
Staff Costs	Band / Job Family / Job Role	within a significant project. Relevant degree or equivalent Band 3: Junior Consultants or Analyst with some relevant experience in their field and degree level qualification or equivalent. Assists work streams within a project. Undertakes research, analysis and fieldwork.	
		Band 4: Admin Assistant. A back office role but may be project based. Collates and manages project data and reporting, supervises meetings, travel and general administrative functions. (Project based, not part of central overhead costs.)	
Staff Costs	Name	Please enter the Name of each of the allocated resource that corresponds to the applicable Framework Band/Job Family.	John Smith
Staff Costs	Job Title	Please enter the Job Title for each of the allocated resource	Research Manager
Staff Costs	Consortium Partner /	Where applicable, please indicate the organisation name of the Consortium Partner that each named individual belongs to/works for	Jo Blogs Limited
S. 11 O	Subcontractor		_
Staff Costs	Country / Region	Please specify the Country and/or Region in which each of the allocated resource will carry out the vast majority of their work	Kenya
		Direct Labour cost i.e. wage. All costs associated with standard employment benefit i.e. sick leave with pay, pension, non-working days, travel days, health and life	
Staff Costs	Direct Labour	Jassurance, All Taxes & Insurance i.e. Employer's Hability Insurance.	350
Staff Costs	Direct Labour	assurance. All Taxes & Insurance i.e. Employer's liability Insurance. NB: In high risk locations project specific medevac should be included as an operational cost	350
Staff Costs	Direct Labour	· · · · · ·	
Staff Costs	Direct Labour	NB: In high risk locations project specific medevac should be included as an operational cost - Existing premises and office cost allocation (i.e. Premises, Premises maintenance, Premises utilities, Office costs, Premises and office depreciation). Tools of the trade (i.e. mobile phones, laptops).	
	Direct Labour Overhead	NB: In high risk locations project specific medevac should be included as an operational cost - Existing premises and office cost allocation (i.e. Premises, Premises maintenance, Premises utilities, Office costs, Premises and office depreciation). Tools of the trade (i.e. mobile phones, laptops). - Support Function cost allocation (i.e. Human Resources, Finance, Information Technology, Generic R&E, Policy, General Training incl. SAFE, HEAT or similar hostile	
Staff Costs Staff Costs		NB: In high risk locations project specific medevac should be included as an operational cost - Existing premises and office cost allocation (i.e. Premises, Premises maintenance, Premises utilities, Office costs, Premises and office depreciation). Tools of the trade (i.e. mobile phones, laptops). - Support Function cost allocation (i.e. Human Resources, Finance, Information Technology, Generic R&E, Policy, General Training incl. SAFE, HEAT or similar hostile environment training). - Governance and strategic development cost allocation (i.e. Audit, Insurance. Legal, Consultancy)	
		NB: In high risk locations project specific medevac should be included as an operational cost - Existing premises and office cost allocation (i.e. Premises, Premises maintenance, Premises utilities, Office costs, Premises and office depreciation). Tools of the trade (i.e. mobile phones, laptops). - Support Function cost allocation (i.e. Human Resources, Finance, Information Technology, Generic R&E, Policy, General Training incl. SAFE, HEAT or similar hostile environment training). - Governance and strategic development cost allocation (i.e. Audit, Insurance. Legal, Consultancy) - All costs associated with the recruitment and dismissal of Staff, training costs and any other consumable costs associated with their employment	
Staff Costs	Overhead	NB: In high risk locations project specific medevac should be included as an operational cost - Existing premises and office cost allocation (i.e. Premises, Premises maintenance, Premises utilities, Office costs, Premises and office depreciation). Tools of the trade (i.e. mobile phones, laptops). - Support Function cost allocation (i.e. Human Resources, Finance, Information Technology, Generic R&E, Policy, General Training incl. SAFE, HEAT or similar hostile environment training). - Governance and strategic development cost allocation (i.e. Audit, Insurance. Legal, Consultancy) - All costs associated with the recruitment and dismissal of Staff, training costs and any other consumable costs associated with their employment - Head Office allocation i.e. Management, Sales, Licences and Royalties	100
Staff Costs Staff Costs	Overhead Margin/Surplus	NB: In high risk locations project specific medevac should be included as an operational cost - Existing premises and office cost allocation (i.e. Premises, Premises maintenance, Premises utilities, Office costs, Premises and office depreciation). Tools of the trade (i.e. mobile phones, laptops). - Support Function cost allocation (i.e. Human Resources, Finance, Information Technology, Generic R&E, Policy, General Training incl. SAFE, HEAT or similar hostile environment training). - Governance and strategic development cost allocation (i.e. Audit, Insurance. Legal, Consultancy) - All costs associated with the recruitment and dismissal of Staff, training costs and any other consumable costs associated with their employment - Head Office allocation i.e. Management, Sales, Licences and Royalties Profit / Not-for-profit "Surplus". Express as a number rather than a percentage.	100 50
Staff Costs Staff Costs Staff Costs	Overhead Margin/Surplus Total Daily Rate Fee Framework Maximum Total	NB: In high risk locations project specific medevac should be included as an operational cost - Existing premises and office cost allocation (i.e. Premises, Premises maintenance, Premises utilities, Office costs, Premises and office depreciation). Tools of the trade (i.e. mobile phones, laptops). - Support Function cost allocation (i.e. Human Resources, Finance, Information Technology, Generic R&E, Policy, General Training incl. SAFE, HEAT or similar hostile environment training). - Governance and strategic development cost allocation (i.e. Audit, Insurance. Legal, Consultancy) - All costs associated with the recruitment and dismissal of Staff, training costs and any other consumable costs associated with their employment - Head Office allocation i.e. Management, Sales, Licences and Royalties Profit / Not-for-profit "Surplus". Express as a number rather than a percentage. Automatic Calulation. This figure must not exceed the Framework Rates.	100 50 500
Staff Costs Staff Costs Staff Costs Staff Costs	Overhead Margin/Surplus Total Daily Rate Fee Framework Maximum Total Daily Rate Fee	NB: In high risk locations project specific medevac should be included as an operational cost - Existing premises and office cost allocation (i.e. Premises, Premises maintenance, Premises utilities, Office costs, Premises and office depreciation). Tools of the trade (i.e. mobile phones, laptops). - Support Function cost allocation (i.e. Human Resources, Finance, Information Technology, Generic R&E, Policy, General Training incl. SAFE, HEAT or similar hostile environment training). - Governance and strategic development cost allocation (i.e. Audit, Insurance. Legal, Consultancy) - All costs associated with the recruitment and dismissal of Staff, training costs and any other consumable costs associated with their employment - Head Office allocation i.e. Management, Sales, Licences and Royalties Profit / Not-for-profit "Surplus". Express as a number rather than a percentage. Automatic Calulation. This figure must not exceed the Framework Rates. Please enter the Framework Daily Fee Rate Maxiumum for the applicable Band/Job Family.	100 50 500 600
Staff Costs Staff Costs Staff Costs Staff Costs Staff Costs	Overhead Margin/Surplus Total Daily Rate Fee Framework Maximum Total Daily Rate Fee Discount	NB: In high risk locations project specific medevac should be included as an operational cost - Existing premises and office cost allocation (i.e. Premises, Premises maintenance, Premises utilities, Office costs, Premises and office depreciation). Tools of the trade (i.e. mobile phones, laptops). - Support Function cost allocation (i.e. Human Resources, Finance, Information Technology, Generic R&E, Policy, General Training incl. SAFE, HEAT or similar hostile environment training). - Governance and strategic development cost allocation (i.e. Audit, Insurance. Legal, Consultancy) - All costs associated with the recruitment and dismissal of Staff, training costs and any other consumable costs associated with their employment - Head Office allocation i.e. Management, Sales, Licences and Royalties Profit / Not-for-profit "Surplus". Express as a number rather than a percentage. Automatic Calulation. This figure must not exceed the Framework Rates.	100 50 500 600 100
Staff Costs	Overhead Margin/Surplus Total Daily Rate Fee Framework Maximum Total Daily Rate Fee Discount Total Number of input days	NB: In high risk locations project specific medevac should be included as an operational cost - Existing premises and office cost allocation (i.e. Premises, Premises maintenance, Premises utilities, Office costs, Premises and office depreciation). Tools of the trade (i.e. mobile phones, laptops). - Support Function cost allocation (i.e. Human Resources, Finance, Information Technology, Generic R&E, Policy, General Training incl. SAFE, HEAT or similar hostile environment training). - Governance and strategic development cost allocation (i.e. Audit, Insurance. Legal, Consultancy) - All costs associated with the recruitment and dismissal of Staff, training costs and any other consumable costs associated with their employment - Head Office allocation i.e. Management, Sales, Licences and Royalties Profit / Not-for-profit "Surplus". Express as a number rather than a percentage. Automatic Calculation. This figure must not exceed the Framework Rates. Please enter the Framework Daily Fee Rate Maxiumum for the applicable Band/Job Family . Automatic Calculation. Discount applied to the Framework Daily Fee Rate Maxiumum. Automatic Calculation. Total input days per annum for an individual staff member. Please enter the quantity of days assigned to each of the allocated resources each month in columns U:AF	100 50 500 600 100 40
Staff Costs	Overhead Margin/Surplus Total Daily Rate Fee Framework Maximum Total Daily Rate Fee Discount Total Number of input days Total	NB: In high risk locations project specific medevac should be included as an operational cost - Existing premises and office cost allocation (i.e. Premises, Premises maintenance, Premises utilities, Office costs, Premises and office depreciation). Tools of the trade (i.e. mobile phones, laptops). - Support Function cost allocation (i.e. Human Resources, Finance, Information Technology, Generic R&E, Policy, General Training incl. SAFE, HEAT or similar hostile environment training). - Governance and strategic development cost allocation (i.e. Audit, Insurance. Legal, Consultancy) - All costs associated with the recruitment and dismissal of Staff, training costs and any other consumable costs associated with their employment - Head Office allocation i.e. Management, Sales, Licences and Royalties Profit / Not-for-profit "Surplus". Express as a number rather than a percentage. Automatic Calculation. This figure must not exceed the Framework Rates. Please enter the Framework Daily Fee Rate Maximum for the applicable Band/Job Family . Automatic Calculation. Discount applied to the Framework Daily Fee Rate Maximumm. Automatic Calculation. Total input days per annum for an individual staff member. Please enter the quantity of days assigned to each of the allocated resources each month in columns U:AF Automatic Calculation. Total expense per annum for an individual staff member.	100 50 500 600 100 40 20000
Staff Costs	Overhead Margin/Surplus Total Daily Rate Fee Framework Maximum Total Daily Rate Fee Discount Total Number of input days	NB: In high risk locations project specific medevac should be included as an operational cost - Existing premises and office cost allocation (i.e. Premises, Premises maintenance, Premises utilities, Office costs, Premises and office depreciation). Tools of the trade (i.e. mobile phones, laptops). - Support Function cost allocation (i.e. Human Resources, Finance, Information Technology, Generic R&E, Policy, General Training incl. SAFE, HEAT or similar hostile environment training). - Governance and strategic development cost allocation (i.e. Audit, Insurance. Legal, Consultancy) - All costs associated with the recruitment and dismissal of Staff, training costs and any other consumable costs associated with their employment - Head Office allocation i.e. Management, Sales, Licences and Royalties Profit / Not-for-profit "Surplus". Express as a number rather than a percentage. Automatic Calculation. This figure must not exceed the Framework Rates. Please enter the Framework Daily Fee Rate Maximum for the applicable Band/Job Family . Automatic Calculation. Discount applied to the Framework Daily Fee Rate Maximum. Automatic Calculation. Total input days per annum for an individual staff member. Please enter the quantity of days assigned to each of the allocated resources each month in columns U:AF Automatic Calculation. Total expense per annum for an individual staff member. All actual expenses in support of the Contract. For example, Security, Travel by Road, Sea and Air, Office / Hotel Accommodation	100 50 500 600 100 40
Staff Costs Operational Costs	Overhead Margin/Surplus Total Daily Rate Fee Framework Maximum Total Daily Rate Fee Discount Total Number of input days Total General	NB: In high risk locations project specific medevac should be included as an operational cost - Existing premises and office cost allocation (i.e. Premises, Premises maintenance, Premises utilities, Office costs, Premises and office depreciation). Tools of the trade (i.e. mobile phones, laptops). - Support Function cost allocation (i.e. Human Resources, Finance, Information Technology, Generic R&E, Policy, General Training incl. SAFE, HEAT or similar hostile environment training). - Governance and strategic development cost allocation (i.e. Audit, Insurance. Legal, Consultancy) - All costs associated with the recruitment and dismissal of Staff, training costs and any other consumable costs associated with their employment - Head Office allocation i.e. Management, Sales, Licences and Royalties Profit / Not-for-profit "Surplus". Express as a number rather than a percentage. Automatic Calculation. This figure must not exceed the Framework Rates. Please enter the Framework Daily Fee Rate Maximum for the applicable Band/Job Family . Automatic Calculation. Discount applied to the Framework Daily Fee Rate Maximumm. Automatic Calculation. Total input days per annum for an individual staff member. Please enter the quantity of days assigned to each of the allocated resources each month in columns U:AF Automatic Calculation. Total expense per annum for an individual staff member.	100 50 500 600 100 40 20000 N/A
Staff Costs	Overhead Margin/Surplus Total Daily Rate Fee Framework Maximum Total Daily Rate Fee Discount Total Number of input days Total	NB: In high risk locations project specific medevac should be included as an operational cost - Existing premises and office cost allocation (i.e. Premises, Premises maintenance, Premises utilities, Office costs, Premises and office depreciation). Tools of the trade (i.e. mobile phones, laptops). - Support Function cost allocation (i.e. Human Resources, Finance, Information Technology, Generic R&E, Policy, General Training incl. SAFE, HEAT or similar hostile environment training). - Governance and strategic development cost allocation (i.e. Audit, Insurance. Legal, Consultancy) - All costs associated with the recruitment and dismissal of Staff, training costs and any other consumable costs associated with their employment - Head Office allocation i.e. Management, Sales, Licences and Royalties Profit / Not-for-profit "Surplus". Express as a number rather than a percentage. Automatic Calculation. This figure must not exceed the Framework Rates. Please enter the Framework Daily Fee Rate Maxiumum for the applicable Band/Job Family . Automatic Calculation. Discount applied to the Framework Daily Fee Rate Maxiumum. Automatic Calculation. Total input days per annum for an individual staff member. Please enter the quantity of days assigned to each of the allocated resources each month in columns U:AF Automatic Calculation. Total expense per annum for an individual staff member. All actual expenses in support of the Contract. For example, Security, Travel by Road, Sea and Air, Office / Hotel Accommodation All goods and equipment during any call down will be at cost. Expenses are at actual cost and must be receipted. Exceptions will be made where the call off is simply a goods based requirement. In which case staff time will be minimal and the supplier may attach their profit and	100 50 500 600 100 40 20000
Staff Costs Operational Costs	Overhead Margin/Surplus Total Daily Rate Fee Framework Maximum Total Daily Rate Fee Discount Total Number of input days Total General	NB: In high risk locations project specific medevac should be included as an operational cost - Existing premises and office cost allocation (i.e. Premises, Premises maintenance, Premises utilities, Office costs, Premises and office depreciation). Tools of the trade (i.e. mobile phones, laptops). - Support Function cost allocation (i.e. Human Resources, Finance, Information Technology, Generic R&E, Policy, General Training incl. SAFE, HEAT or similar hostile environment training). - Governance and strategic development cost allocation (i.e. Audit, Insurance. Legal, Consultancy) - All costs associated with the recruitment and dismissal of Staff, training costs and any other consumable costs associated with their employment - Head Office allocation i.e. Management, Sales, Licences and Royalties Profit / Not-for-profit "Surplus". Express as a number rather than a percentage. Automatic Calulation. This figure must not exceed the Framework Rates. Please enter the Framework Daily Fee Rate Maxiumum for the applicable Band/Job Family . Automatic Calculation. Discount applied to the Framework Daily Fee Rate Maxiumum. Automatic Calculation. Total input days per annum for an individual staff member. Please enter the quantity of days assigned to each of the allocated resources each month in columns U:AF Automatic Calculation. Total expense per annum for an individual staff member. All actual expenses in support of the Contract. For example, Security, Travel by Road, Sea and Air, Office / Hotel Accommodation All goods and equipment during any call down will be at cost. Expenses are at actual cost and must be receipted.	100 50 500 600 100 40 20000 N/A
Staff Costs Operational Costs Operational Costs Operational Costs Operational Costs	Overhead Margin/Surplus Total Daily Rate Fee Framework Maximum Total Daily Rate Fee Discount Total Number of input days Total General General Year Project Stage	NS: In high risk locations project specific medevac should be included as an operational cost - Existing premises and office cost allocation (i.e. Premises, Premises maintenance, Premises utilities, Office costs, Premises and office depreciation). Tools of the trade (i.e. mobile phones, laptops). - Support Function cost allocation (i.e. Human Resources, Finance, Information Technology, Generic R&E, Policy, General Training incl. SAFE, HEAT or similar hostile environment training). - Governance and strategic development cost allocation (i.e. Audit, Insurance. Legal, Consultancy) - All costs associated with the recruitment and dismissal of Staff, training costs and any other consumable costs associated with their employment - Head Office allocation i.e. Management, Sales, Licences and Royalties Profit / Not-for-profit "Surplus". Express as a number rather than a percentage. Automatic Calculation. This figure must not exceed the Framework Rates. Please enter the Framework Daily Fee Rate Maxiumum for the applicable Band/Job Family . Automatic Calculation. Discount applied to the Framework Daily Fee Rate Maxiumum. Automatic Calculation. Total input days per annum for an individual staff member. Please enter the quantity of days assigned to each of the allocated resources each month in columns U:AF Automatic Calculation. Total expense per annum for an individual staff member. All actual expenses in support of the Contract. For example, Security, Travel by Road, Sea and Air, Office / Hotel Accommodation All goods and equipment during any call down will be at cost. Expenses are at actual cost and must be receipted. Exceptions will be made where the call off is simply a goods based requirement. In which case staff time will be minimal and the supplier may attach their profit and management fee as a mark up. subject to instructions at the call off stage Applicable Financial Year (the FCO Financial Year is 1 April - 31 March) Please enter project stage under which the individual input is allocated (i.e.	100 50 500 600 100 40 20000 N/A
Staff Costs Operational Costs Operational Costs Operational Costs Operational Costs Operational Costs	Overhead Margin/Surplus Total Daily Rate Fee Framework Maximum Total Daily Rate Fee Discount Total Number of input days Total General General Year Project Stage Output	NB: In high risk locations project specific medevac should be included as an operational cost - Existing premises and office cost allocation (i.e. Premises, Premises maintenance, Premises utilities, Office costs, Premises and office depreciation). Tools of the trade (i.e. mobile phones, laptops). - Support Function cost allocation (i.e. Human Resources, Finance, Information Technology, Generic R&E, Policy, General Training incl. SAFE, HEAT or similar hostile environment training). - Governance and strategic development cost allocation (i.e. Audit, Insurance. Legal, Consultancy) - All costs associated with the recruitment and dismissal of Staff, training costs and any other consumable costs associated with their employment - Head Office allocation i.e. Management, Sales, Licences and Royalties Profit / Not-for-profit "Surplus". Express as a number rather than a percentage. Automatic Calculation. This figure must not exceed the Framework Rates. Please enter the Framework Daily Fee Rate Maximum for the applicable Band/Job Family . Automatic Calculation. Discount applied to the Framework Daily Fee Rate Maximum. Automatic Calculation. Total input days per annum for an individual staff member. Please enter the quantity of days assigned to each of the allocated resources each month in columns U:AF Automatic Calculation. Total expense per annum for an individual staff member. All actual expenses in support of the Contract. For example, Security, Travel by Road, Sea and Air, Office / Hotel Accommodation All goods and equipment during any call down will be at cost. Expenses are at actual cost and must be receipted. Exceptions will be made where the call off is simply a goods based requirement. In which case staff time will be minimal and the supplier may attach their profit and management fee as a mark un, subject to instructions at the call off stage. Applicable Financial Year (the FCO Financial Year is 1 April - 31 March) Please enter project stage under which the individual input is allocated (i.e. I	100 50 500 600 100 40 20000 N/A N/A
Staff Costs Operational Costs	Overhead Margin/Surplus Total Daily Rate Fee Framework Maximum Total Daily Rate Fee Discount Total Number of input days Total General Year Project Stage Output Activity	NB: In high tisk locations project specific medevac should be included as an operational cost - Existing premises and office cost allocation (i.e. Premises, Premises maintenance, Premises utilities, Office costs, Premises and office depreciation). Tools of the trade (i.e. mobile phones, laptops). - Support Function cost allocation (i.e. Human Resources, Finance, Information Technology, Generic R&E, Policy, General Training incl. SAFE, HEAT or similar hostile environment training). - Governance and strategic development cost allocation (i.e. Audit, Insurance. Legal, Consultancy) - All costs associated with the recruitment and dismissal of Staff, training costs and any other consumable costs associated with their employment - Head Office allocation i.e. Management, Sales, Licences and Royalties Profit / Not-for-profit "Surplus". Express as a number rather than a percentage. Automatic Calculation. This figure must not exceed the Framework Rates. Please enter the Framework Daily Fee Rate Maximum for the applicable Band/Job Family . Automatic Calculation. Discount applied to the Framework Daily Fee Rate Maximumm. Automatic Calculation. Total input days per annum for an individual staff member. Please enter the quantity of days assigned to each of the allocated resources each month in columns U:AF Automatic Calculation. Total expense per annum for an individual staff member. All actual expenses in support of the Contract. For example, Security, Travel by Road, Sea and Air, Office / Hotel Accommodation All goods and equipment during any call down will be at cost. Expenses are at actual cost and must be receipted. Exceptions will be made where the call off is simply a goods based requirement. In which case staff time will be minimal and the supplier may attach their profit and management fee as a mark un subject to instructions at the call off stage. Applicable Financial Year (the FCO Financial Year is 1 April - 31 March) Please enter project stage under which the individual input is allocated (i.e. I	100 50 500 600 100 40 20000 N/A N/A 1 Inception 1 1
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Staff Costs Operational Costs	Overhead Margin/Surplus Total Daily Rate Fee Framework Maximum Total Daily Rate Fee Discount Total Number of input days Total General Year Project Stage Output Activity Expense Type Description Relevance to Project Consortium Partner /	- Existing premises and office cost allocation (i.e. Premises, Premises maintenance, Premises utilities, Office costs, Premises and office depreciation). Tools of the trade (i.e. mobile phones, laptops). - Support Function cost allocation (i.e. Human Resources, Finance, Information Technology, Generic R&E, Policy, General Training incl. SAFE, HEAT or similar hostile environment training). - Governance and strategic development cost allocation (i.e. Audit, Insurance. Legal, Consultancy) - All costs associated with the recruitment and dismissal of Staff, training costs and any other consumable costs associated with their employment - Head Office allocation i.e. Management, Sales, Licences and Royalties Profit / Not-for-profit "Surplus". Express as a number rather than a percentage. Automatic Calculation. This figure must not exceed the Framework Rates. Please enter the Framework Daily Fee Rate Maxiumum for the applicable Band/Job Family . Automatic Calculation. Discount applied to the Framework Daily Fee Rate Maxiumum. Automatic Calculation. Total input days per annum for an individual staff member. Please enter the quantity of days assigned to each of the allocated resources each month in columns U:AF Automatic Calculation. Total expense per annum for an individual staff member. All actual expenses in support of the Contract. For example, Security, Travel by Road, Sea and Air, Office / Hotel Accommodation All goods and equipment during any call down will be at cost. Expenses are at actual cost and must be receipted. Exceptions will be made where the call off is simply a goods based requirement. In which case staff time will be minimal and the supplier may attach their profit and management fee as a mark une subject to instructions at the call off stage. Applicable Financial Year (the FCO Financial Year is 1 April - 31 March) Please enter project stage under which the individual input is allocated (i.e. Inception, Implementation or Exit) Number Output identified in the "Output-Activity" tab in r	100 50 500 600 100 40 20000 N/A N/A 1 Inception 1 1 1 Airline Travel Return Flight Collection of data; Protection of personnel; Equipment storage;
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Mandatory Input*

Auto-calculation*

Project Output / Activity

Please detail your outputs and activties for the contract period (unless the fields are already pre-populated)

1 Supporting Public Service Broadcasters 1 Audience Analysis
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Output No.	Output Description	Activity No.	Activity Description
All	-	All	-
1	Project Delivery	1	Research
2	Training	2	Strategy
3	Events	3	Implementation
4	Media	4	Creative
5	Equipment	5	
6	IT	6	Materials
7	Research	7	Transport
8	Travel	8	Event Merchandise
9		9	App Build
10		10	Event Signage

Staff Costs

Please detail your full costs for the entire contract period.

If you do not complete all mandatory fields your bid will be considered incomplete and may not be accepted.

All supporting information for completing this form has been included in the "Instructions" tab.

ar 1 Inception 1 Supporting Public Servi 1 Audience Analysis

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Director

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Consortium Partner / Framework Band / Subcontractor (if Margin/Surplus Total Daily Rate Direct Labour Overhead Maximum Total Discount Total Number of Total (GBP) Activity No. Activity Description Job Family / Name Job Title April May September October November December January February March Project Stage Output No. Output Description Country / Region June July August applicable) (GBP) (GBP) (GBP) (GBP) Fee (GBP) Daily Rate Fee input days Job Role *Enter Partners on "Overview" (GBP) 1 Research Nizar Rammal Training and Development Advisor & Saatchi World Service 9,350 Year 1 Inception 1 Project Delivery 1 594 159 97 850 850 0 46,750 Research Nizar Rammal 850 55 Year 1 Implementation Project Delivery Training and Development Advisor & C Saatchi World Service 594 850 594 97 850 Year 1 Exit 1 Project Delivery Research Nizar Rammal Training and Development Advisor & C Saatchi World Service 7,150 Year 1 Inception Project Delivery Research Mohammed al-Darwish Research and Insight Lead &C 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Operational Costs

Please detail your full costs for the entire contract period.

If you do not complete all mandatory fields your bid will be considered incomplete and may not be accepted.

Airline Travel / Visas Return Flight

All supporting information for completing this form has been included in the "Instructions" tab.

1 Supporting Public Servi 1 Audience Analysis Country / Region (Airline Travel Only) (Other Expenditure Only) (Equipment Only) Consortium Partner / Subcontractor Total (GBP) Output Description Description Rate (GBP) To Year Project Stage Output Activity Activity Description Expense Type Relevance to Project Quantity From Purchase, Lease or Hire (if applicable) *Enter Partners on "Overview" tab On Site Expenses 30 1000 30000 Year 1 Implementation 2 Training Materials Materials Delivery M&C Saatchi World Services Purchase 2 Training M&C Saatchi World Services 30 1000 30000 Year 2 Implementation Materials On Site Expenses Materials Delivery Purchase 30 200 Implementation 2 Training 17 Travel Travel Delivery M&C Saatchi World Services Purchase 6000 Year 1 Transportation 30 200 6000 2 17 Delivery M&C Saatchi World Services Year 2 Implementation Training Travel Transportation Travel Purchase 6960 Year 1 Implementation 3 Events Event Merchandise Other Expenses Merchandise / Kit Delivery M&C Saatchi World Services 145 48 Purchase Year 2 Implementation 3 Events Event Merchandise Other Expenses Merchandise / Kit Delivery M&C Saatchi World Services 400 48 **Purchase** 19200 App Build M&C Saatchi World Services 13000 13000 Year 1 Implementation 3 Events Other Expenses Media Delivery Purchase Other Expenses 13000 App Build Media Delivery M&C Saatchi World Services 13000 Year 2 Implementation 3 Events Purchase 30 150 4500 3 Events 10 Other Expenses Media Delivery M&C Saatchi World Services Year 1 Event Signage Purchase Implementation M&C Saatchi World Services 30 150 4500 10 Event Signage Media Delivery Year 2 Implementation 3 Events Other Expenses Purchase 307.5 12300 Year 1 Implementation 3 Events Refreshments Other Expenses Materials Delivery M&C Saatchi World Services 40 Purchase Year 2 Implementation 3 Events 11 Refreshments Other Expenses Materials Delivery M&C Saatchi World Services 237.5 40 Purchase 9500 4 Media 12 Materials Delivery M&C Saatchi World Services 10 1500 Purchase 15000 Year 1 Implementation Cameras Equipment 10 1500 15000 4 Media 12 Materials Delivery M&C Saatchi World Services Year 2 Equipment Purchase Implementation Cameras 6 IT M&C Saatchi World Services 5 600 3000 18 Materials Delivery Year 1 Implementation Laptop Equipment Purchase Implementation IT 600 Year 2 6 18 Laptop Equipment Materials Delivery M&C Saatchi World Services Purchase 3000 Other Expenses Implementation 4 Media 13 Media Buy Digital media buy e.g. Facebook Prc Delivery M&C Saatchi World Services 10 12000 120000 Year 1 Purchase Other Expenses Digital media buy e.g. Facebook Prc Delivery Year 2 Implementation 4 Media 13 Media Buy M&C Saatchi World Services 12000 Purchase 12000 4 Media 13 Media Buy Other Expenses Influencer engagement M&C Saatchi World Services 15 1000 15000 Year 1 Delivery Purchase Implementation Other Expenses 7 1000 7000 4 Media 13 Media Buy Delivery M&C Saatchi World Services Year 2 Implementation Influencer engagement Purchase Designed CRM e-mails 250 Implementation 4 Media Media Buy Other Expenses Delivery M&C Saatchi World Services 10 **Purchase** 2500 Year 1 Implementation 4 Media 13 Media Buy Other Expenses Designed CRM e-mails Delivery M&C Saatchi World Services 250 10 2500 Year 2 Purchase Other Expenses 3000 7 14 Scripting, analysis and tabulations Delivery ORB 3000 Year 1 Implementation Research Evaluation Purchase 7 Other Expenses ORB 1500 35 Purchase 52500 Year 1 Implementation Research 14 Evaluation Face-to-Face Interviews Delivery ORB 7 14 Evaluation Other Expenses Focus Groups (n=10 at inception, 5 Delivery 10 3000 30000 Year 1 Inception Research Purchase 7 14 ORB 5 3000 15000 Year 2 Implementation Research Evaluation Other Expenses Focus Groups (n=10 at inception, 5 Delivery Purchase 7 Evaluation Face-to-face interviews ORB 1500 35 52500 Year 1 Implementation Research Other Expenses Delivery Purchase Other Expenses ORB 3000 7 Purchase 15000 Year 1 Implementation Research Evaluation Focus groups (n=5 during programr Delivery 7 14 ORB 10 3000 30000 Year 2 Implementation Research Evaluation Other Expenses Purchase Focus groups (n=5 during programr Delivery ORB 1500 7 Other Expenses 35 52500 Year 2 Exit Research 14 Evaluation Face-to-Face Interviews Delivery Purchase ORB Year 2 Exit 7 Research Evaluation Other Expenses Evaluation In Depth Interviews Delivery 1000 Purchase 5000 7 Evaluation Other Expenses Delivery ORB 25000 **Purchase** 25000 Year 1 Implementation Research 14 Dashboard ORB 10000 10000 Year 2 Implementation 7 Research 14 Evaluation Other Expenses App analytics Delivery Purchase M&C Saatchi World Services 8 15 Delivery 10 500 Beirut 5000 Year 1 Travel Flights Airline Travel Travel London Purchase Implementation 11 500 5500 Implementation 8 Travel 15 Flights Airline Travel Travel Delivery M&C Saatchi World Services London Beirut Year 2 Purchase MI&E 60 276 16 Delivery 16560 Year 1 Implementation Project Delivery On Site Expenses Per Diems M&C Saatchi World Services Purchase Year 2 Implementation 1 Project Delivery 16 MI&E On Site Expenses Per Diems Delivery M&C Saatchi World Services 54 276 Purchase 14904 Year 1 8 Travel 15 Flights Airline Travel Travel Delivery M&C Saatchi World Services 500 London Beirut Purchase 1000 Inception Inception 16 MI&E On Site Expenses 10 276 2760 Year 1 Project Delivery Per Diems Delivery M&C Saatchi World Services Purchase 500 1000 8 Travel 15 Flights Airline Travel M&C Saatchi World Services Year 2 Exit Travel Delivery London Beirut Purchase 276 MI&E 1656 Year 2 Exit Project Delivery 16 On Site Expenses Per Diems Delivery M&C Saatchi World Services Purchase 12000 48000 Year 2 Project Delivery 13 Media Buy On Site Expenses Digital media buy e.g. Facebook Pro Delivery M&C Saatchi World Services **Purchase** 1 Project Delivery 13 Media Buy On Site Expenses Digital media buy e.g. Facebook Pro Year 2 Exit Delivery M&C Saatchi World Services 8 Purchase 8000

200

UK-London Heathrow

Kenya-Nairobi

600

Mandatory Input* Auto-calculation*

Value for Money (VfM) - Staffing Rates **Average Daily Rate Fee**

Notes:

- Enter All staff included in "Staff Cost" tabs excluding Band 4 Admin
- Assistant, or equivalent
 Please ensure that all applicable staff names are entered in the same format as the "Staff Costs" tab

Total Project Days	Total Expenditure (GBP)	Total Average Daily Rate (GBP)
1,604	1,150,575	717

Name	Total Project Days	Total Expenditure (GBP)	Daily Rate (GBP)	Framework Daily Maximum Fee Rate
Nizar Rammal	137	116,450	850	850
Mohammed al-Darwish	132	85,800	650	650
Nat Hill	63	53,550	850	850
Muzna al-Masri	95	80,750	850	850
Sari Tuqan	159	103,350	650	650
Dana Trometer	0	0	0	0
Omar Kabboul	177	150,450	850	850

