

Attachment 4 - CSSF Pricing Model ITT_2451

Financial Commercial Spreadsheet based upon 200 Points in total

Points Awarded

Staff & Operational; Expenditure 200 Points

Based upon the following critereon:

- i. Staff Rates and Operational Expenditure are now combined - Maximum Score 200 points. Scored on an inverse percentage e.g. lowest priced bid /price of bid x .100 x 200

Based upon 6 months Contract Duration

Please Note:
Failure to complete ITT_2451 Attachment 4 Price Schedule will result in your tender submission being invalidated. Ensure Staff and Operational Expenditure tabs are fully completed. If you are unsure of your Management Fee rate please send a message through BravoSolutions and the rate will be provided.

Year 1 Staff Costs. See Notes 1 and 2.

Please detail your full costs for the period to 31 March 2019.

1. **Note 1.** Staff costs are inclusive of all indirect labour costs:
Employed. This means all costs associated with those employed (as per original Framework guidance). Costs will include: all taxes and contributions required by law; all employer’s liability insurance (including Medical Evacuation insurance); all costs associated with the Contractor’s standard employment benefit such as sick leave with pay, pension, non-working days, travel days, health and life assurance; all costs associated with the recruitment and dismissal of Staff, HR, training (such as HEAT/SAFE) and any other consumable costs associated with their employment.

2. **Note 2.** Management and Profit Fee: The combined management and profit fee is the percentage figure submitted to join the CSSF Framework, if you do not know your percentage figure, message through Bravo Solution and this will be provided.

STAFF RATES		MANDATORY COMPLETION								MANDATORY COMPLETION									
Activity/ Strand	Other Roles	CSSF BAND	Name	Job Title	Experience	Consortium Partner	Country / Region	Total Number of input days	Project Stage	CSSF Framework Indirect Daily Fee Rate £ (exclusive of management fee and profit)	Management Fee and Profit Combined %	Total Daily Rate Fee	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	
As per Statement of Requirement (SoR)	Where there are roles that do not correspond to the pre-determined CSSF Bands, please enter titles in the rows below. For example CSSF framework rates are excluded for a local in-Country sourced person/s. For Specialists roles please provide further supporting information why the framework rates do not apply in your submission.	Band 1 Band 2 Band 3 Band 4	Please enter the Name of each of the allocated resource under columns C to L that corresponds to Bands 1, 2, 3 & 4 of CSSF Framework Bands.	Please enter the Job Title for each of the allocated resource	Please define the level of relevant experience each of the allocated resource have, specifically in relation to this requirement	Where applicable, please indicate the organisation name of the Consortium Partner that each named individual belongs to/works for	Please specify the Country and/or Region in which each of the allocated resource will carry out the vast majority of their work	Please enter the quantity of days assigned to each of the allocated resources	Please enter project stage under which the individual input is allocated (i.e. Inception, Implementation, Exit or other determined term)	Please enter the Daily Indirect Rate (exclusive of overhead and profit margin) See Note 1.	Please enter the CSSF fixed management fee attributable to the daily fee rate See Note 2. (Not Scored)	Please enter the total daily fee rate inclusive of profit and management fee.	Monthly Days in arrears	Monthly Days in arrears	Monthly Days in arrears	Monthly Days in arrears	Monthly Days in arrears	Monthly Days in arrears	Totals (£)
Examples Only:	Excluded CSSF Framework Roles i.e. Local Driver / Translator	1	John Smith	Research Manager	10 Years	Jo Blogs Limited	Kenya	130	Inception	1,000.00	10.00%	£ 1,100.00	23	22	21	23	20	21	£143,000.00
			Sarah Tosh	Project Director	20 Years	ARK Group DMCC	Jordan	30	Implementation	683.43	7.5%	£ 734.69	8	8	8	2	2	2	£22,040.62
			Joulia Bou Karroum	Project Manager	15 Years	ARK Group DMCC	Lebanon	130	Implementation	390.00	7.5%	£ 419.25	23	22	21	23	20	21	£54,502.50
			Abed Khattab	Project Coordinator	9 Years	ARK Group DMCC	Lebanon	30	Implementation	285.58	7.5%	£ 307.00	11	10	9				£9,210.00
			Fatima Maksoud	Project Officer	5 years	ARK Group DMCC	Lebanon	84	Implementation	223.26	7.5%	£ 240.00	23	22	21	6	6	6	£20,160.00
			Hassan Kassem	Production Manager	15 Years	ARK Group DMCC	Lebanon	66	Implementation	413.95	7.5%	£ 445.00	23	22	21				£29,369.75
			Maroun Asmar	Video Editor	15 Years	ARK Group DMCC	Lebanon	66	Implementation	325.58	7.5%	£ 350.00	23	22	21				£23,099.90
			Anna Sophia Gallagher	Senior Monitoring & Evaluation Officer	12 Years	ARK Group DMCC	Lebanon	21	Implementation	356.28	7.5%	£ 383.00	7	7	7				£8,043.00
			Leen Aoun	Graphic Designer	4 years	ARK Group DMCC	Lebanon	66	Implementation	223.26	7.5%	£ 240.00	23	22	21				£15,840.00
			Ali Iskandarani	M&E Officer	5 years	ARK Group DMCC	Lebanon	81	Implementation	325.58	7.5%	£ 350.00	23	22	21	5	5	5	£28,349.88
			Iyad Kattan	Admin Support	2 years	ARK Group DMCC	Lebanon	66	Implementation	139.54	7.5%	£ 150.01	23	22	21				£9,900.36
			Sinan Mecit	Budget & Audit Manager	14 Years	ARK Group DMCC	Lebanon	81	Implementation	356.28	7.5%	£ 383.00	23	22	21	5	5	5	£31,023.00
	Up to Year 1 Total Staff Cost																		

Add rows as required

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Financial Year Ending	31-Mar-19 Year 1	Total value of Submission
Key Staff (£) and Operational Expenditure (£) Combined	£499,958.89	£499,958.89