

PRICING MODEL

Daily unit costs in British Pounds Sterling (100 points). Scored according to the following benchmark formulae: e.g lowest priced bid/price of bid x 100 x 1.00				
Maximum ceiling for Core team costs . Other roles may be necessary, but for below core costs only please state max daily costs (24hr)	Daily Direct Labour Costs (Basic pay)	Indirect costs and staff overheads. (See Note i)	Total Daily Charge Rate (total unit costs)	Individual weighting
<i>Project Director</i>				50
<i>Project Manager</i>				
<i>Team Leader / Co-ordinator</i>				
<i>Admin Support (local)</i>				
<i>Daily M/ment Fee and Profit attached to Labour costs as a %:</i>				50

Note i) Indirect labour costs and other overheads: All costs associated with those employed. The costs will include all taxes and contributions required by law and employer's liability and insurance (including life insurance and Medevac). All costs associated with the Contractor's standard employment benefit such as sick leave with pay, pension, non-working days, travel days, health and life assurance. All costs associated with the recruitment and dismissal of Staff, training costs and cost of visas, and any other consumable costs. All contributions to Head Office overheads, management and administration of the Contractor. This includes management information costs, area management and account management costs, operational finance function, management/financial accounting function including banking department, information technology and specialist consultancy advice.

Note ii) All goods and equipment and expenses will be at cost (unless otherwise agreed, suggest as an agreed ceiling) and no Profit or o/head attached. Profit and o/head are paid through staff rates as above.

Note iii) International Travel time will be at 50% rates

C2.

Explain how you would ensure that you deliver real value for money to the Authority throughout the lifetime of the Framework. (50 points). Include how you benchmark rates; consider the balance of quality/price; use of existing contracts within the region; cost sharing; discounts to rates over time etc. Max 500 words. Scored according to the 0 - 4 scoring mechanism.