

C1. Financial Methodology. For this contract, how will you ensure that value for money (VFM) is evident in your proposal and delivery and that effective governance is present? Max 400 words. 25pts (0-4 scale). Using examples as necessary, consider:

- Benchmarking of Fee rates. How have you structured them for this requirement? Evidence of reduction or discount.
- Economies of scale / shared platform or services for the requirement
- What safe guards do you have in your supply chain? What systems are in place, including procurement policy, to demonstrate good commercial governance for this requirement?
- Any other added value or competitive financial approaches, such as sustainable costs over the longer term etc
- Provide monetarised value for the savings you have identified on an annual basis. At the request of the Authority bidders should be able to provide a more detailed breakdown to justify the response.

Start here

2 words

2. Please detail your full costs for the period to 31 March 2017. Total 175pts. Made up of:

Competitive Average Fee rate = 25 points. Scored on an inverse percentage e.g. lowest priced /price x 100 x .25

Competitive Management Fee = 25 points. Scored on an inverse percentage e.g. lowest priced /price x 100 x .25

Efficiency Ratio of activity costs vs total costs = 25 points. Scored on an inverse percentage e.g. Highest percentage / bid percentage x 100 x .25

Total Costs = 100 points. Scored on an inverse percentage e.g. lowest priced bid /price of bid x 100 x .1

Notes:

i. Staff costs are inclusive of all indirect labour costs. This means all costs associated with those employed (as per original Framework guidance). The costs will include all taxes and contributions required by law and employer's liability and insurance (including life insurance and Medevac). All costs associated with the Contractor's standard employment benefit such as sick leave with pay, pension, non-working days, travel days, health and life assurance. All costs associated with the recruitment and dismissal of Staff, HR, training (such as HEAT/SAFE) and any other consumable costs associated with their employment. All contributions to any Head Office overheads, management and administration of the Contractor. This includes (if appropriate) management information costs, area management and account management costs, operational finance function, management/financial accounting function including banking department, information technology and specialist consultancy advice. Do not include mobilisation/deployment costs, or transport, as this will be included under Operational costs and expenses.

ii. Operational Costs and Expenses: Including flights, transport, accommodation, and any other living costs associated with this requirement. Add additional rows as necessary to table below. Split out Staff Costs, Operational Costs and Expenses. Include management fee on separate line (If applicable, complete cell highlighted yellow). **Management fee/profit % should only be applied to total labour costs as opposed to operational and costs and expenses.**

i. Staff costs (Activity)

Activity / Strand	Type of Cost	Unit costs (where applicable)	Quantity	October	November	December	January	February	March	April	May	June	July	August	September	Total (£)
As per SoR	i Staff broken down by role (add lines as necessary)	Staff daily rate	Total Days	Monthly total days	Monthly total days	Monthly total days	Monthly total days	Monthly total days	Monthly total days	Monthly total days	Monthly total days	Monthly total days	Monthly total days	Monthly total days	Monthly total days	
		-	0	0	0	0										0
		-	0	0	0	0										0
		-	0	0	0	0										0
		-	0	0	0	0										0
Activity costs																0
Total																0
C2 - Commercial Average Fee rate - 25 points																#DIV/0!
C3 Management Fee % (25pts)																0.0%
Management fee (£)																0

Total staff costs per month incl. Management fee				-	-	-	-	-	-	-	-	-	-	-	-	-	0
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ii. Operational Costs and Expenses

As per SoR	ii Operational costs and expenses, broken down by type (add lines as necessary)	Unit rates	Unit Quantity	October	November	December	January	February	March	April	May	June	July	August	September	
			0	0	0											0
			0	0	0											0
			0	0	0											0
			0	0	0											0
			0	0	0											0
			0	0	0											0
	Total		0	0	0	0	0	0	0	0	0	0	0	0	0	0

Total Project Costs				0	0	0	0	0	0	0	0	0	0	0	0	0
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C4 - Activity cost as % of total project cost (25pts)
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