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Subject: Shell

Date: Wed, 05 Jul 2000 13:31:00 +0100

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Mike

Had a very good meeting with Shell yesterday. Only a minor part of the agenda, but I expect they will accept an invitation to act as a strategic partner and will contribute to a studentship fund though under certain conditions. I now have to wait for the top-level soundings at their end after the meeting to result in a response. We, however, have to discuss asap what a strategic partnership means, what a studentship fund is, etc, etc. By email? In person?

I hear that Shell's name came up at the TC meeting. I'm ccing this to Tim who I think was involved in that discussion so all concerned know not to make an independent approach at this stage without consulting me! I'm talking to Shell International's climate change team but this approach will do equally for the new foundation as it's only one step or so off Shell's equivalent of a board level. I do know a little about the Fdn and what kind of projects they are looking for. It could be relevant for the new building, incidentally, though opinions are mixed as to whether it's within the remit.

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Regards Mick

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