

From: John Shepherd <j.g.shepherd@soc.soton.ac.uk>
To: t.d.davies@uea.ac.uk
Subject: Re: ESSO
Date: Wed, 24 May 2000 13:00:43 +0100
Cc: Mike Hulme <m.hulme@uea.ac.uk>

Trevor

I gather you're going to collect the free lunch(?) with Esso ! I agree with Mike's analysis : i.e. there's room for some constructive dialogue...

See you on the 1014 from Ipswich (0940 from Norwich), for a kick-off at 12 noon ??

John

At 14:07 19/05/00 +0100, Mike Hulme wrote:

>John,

>

>It will be Trevor on the 19th for ESSO - too tricky for my schedule. I will pass the Esso booklet onto Trevor.

>

>Esso have selectively quoted to (over)-emphasise the uncertainties re. climate change, but at least they have moved beyond denial and recognise that potential unknown long-term risks may require tangible short-term actions. Seems to be some room for negotiation over what research needs doing. I would think Tyndall should have an open mind about this and try to find the slants that would appeal to Esso. Uncertainty and risk analysis and C sequestration may be the sort of things that appeal.

>

>See you Wednesday,

>

>Mike

>

>At 16:23 10/05/00 +0100, you wrote:

>>Mike

>> Despite my efforts Esso have gone firm on 19th (to fit the schedule of their man from the USA). Can you decide between you who should come (I suggest one is enough) : it'll be lunchtime somewhere in London. I shall be travelling from Ipswich (it's my week for the Aldeburgh Festival) so we could possibly meet on the train there ??

>>

>> Copies of the Esso booklet arrived yesterday and are now on their way to you... I read it last night and wrote "misleading" and "wrong" in the margins in quite a few places !

>>

>> John

>>

>>At 10:04 05/05/00 +0100, you wrote:

>>>John,

>>>

>>>I can make a London lunch on either 19 or 20, but with a strong preference for 20th. Trevor could also make both days if necessary. By then we will have got further with the Tyndall contract so it would be useful to talk with Esso (do you have a copy of the Exxonmobil booklet referred to?).

>>>

>>>Let me know how this proceeds,

>>>

>>>Mike

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>>>

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